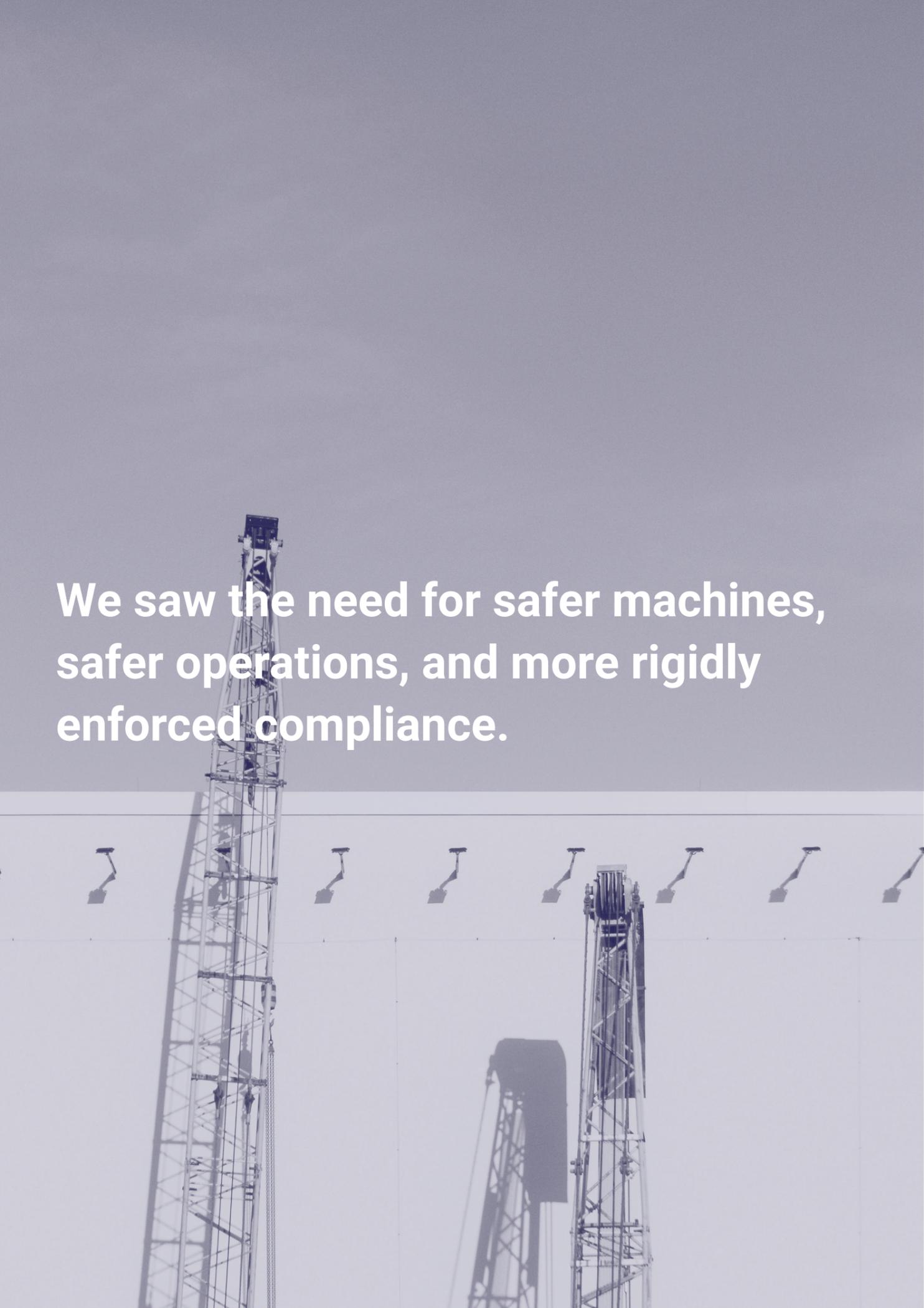




Customised telematics & tracking solutions.





We saw the need for safer machines,
safer operations, and more rigidly
enforced compliance.

Directors Statement

We founded Teletrack at the beginning of 2019 and have quickly nurtured the company into an industry-leading force that has already outpaced previous telematics solutions.

We started as two strangers from different backgrounds – Cade as a heavy vehicle mechanic and fleet manager, and Alex in technology, software, and web development, with an Engineering education. The Teletrack concept remained a dream for a whole year after our coincidental meeting – until Cade presented Teletrack with its first client. In true pioneering Teletrack form, we rapidly put together a telematics solution for this first client and have been innovating ever since.

We soon saw the need for safer machines, safer operations, and more rigidly enforced compliance. The conception of Teletrack's pre-start quickly addressed the issue of some sub-contractors' blatant disregard for site safety. Our unique safety system has forced contractors to behave in a manner that ensures operators slow down and are held accountable. No user can operate a machine without an authorised login and correctly answering a smartphone-based questionnaire.

As a provider of customisable telematics systems, Teletrack is constantly developing new functionality based on client needs – sometimes in a matter of days.

Teletrack's signature ambitions guide us to grow and evolve to an ever-adapting world that relies on novel technological solutions.

Alex Stewart

Director

Cade Robinson

Director

Teletrack is constantly innovating and developing new functionality based on client needs – sometimes in a matter of days.

Our Story

Teletrack is operated exclusively within Australia and was founded by those working in the industry who were experiencing the challenges of operating large fleets. After connecting with our initial customers, even more unique challenges became apparent – including those experienced by the equipment and machinery rental sector. We are based in the Central Coast, but our solutions are available Australia-wide.

Teletrack bridges the gap between data and communication, going much further than basic tracking and telematics. Industry leaders have found measurable benefits by deploying Teletrack's services. As a result, lower overhead costs have led to greater sustainability for their business. We deliver tailored solutions through our understanding of industry challenges and taking the time to determine your specific needs. Our expert knowledge, professional service and customised approach mean that regaining control of your equipment and making data-driven decisions has never been easier.

Why Us?

Australian-owned & Operated



Teletrack came to fruition in Australia – and it's never left. Our systems are developed and supported by our local Teletrack team. We work around the same clock as you, so we're not only nearby, we're available for you when you need us.

Safe Workplace Culture

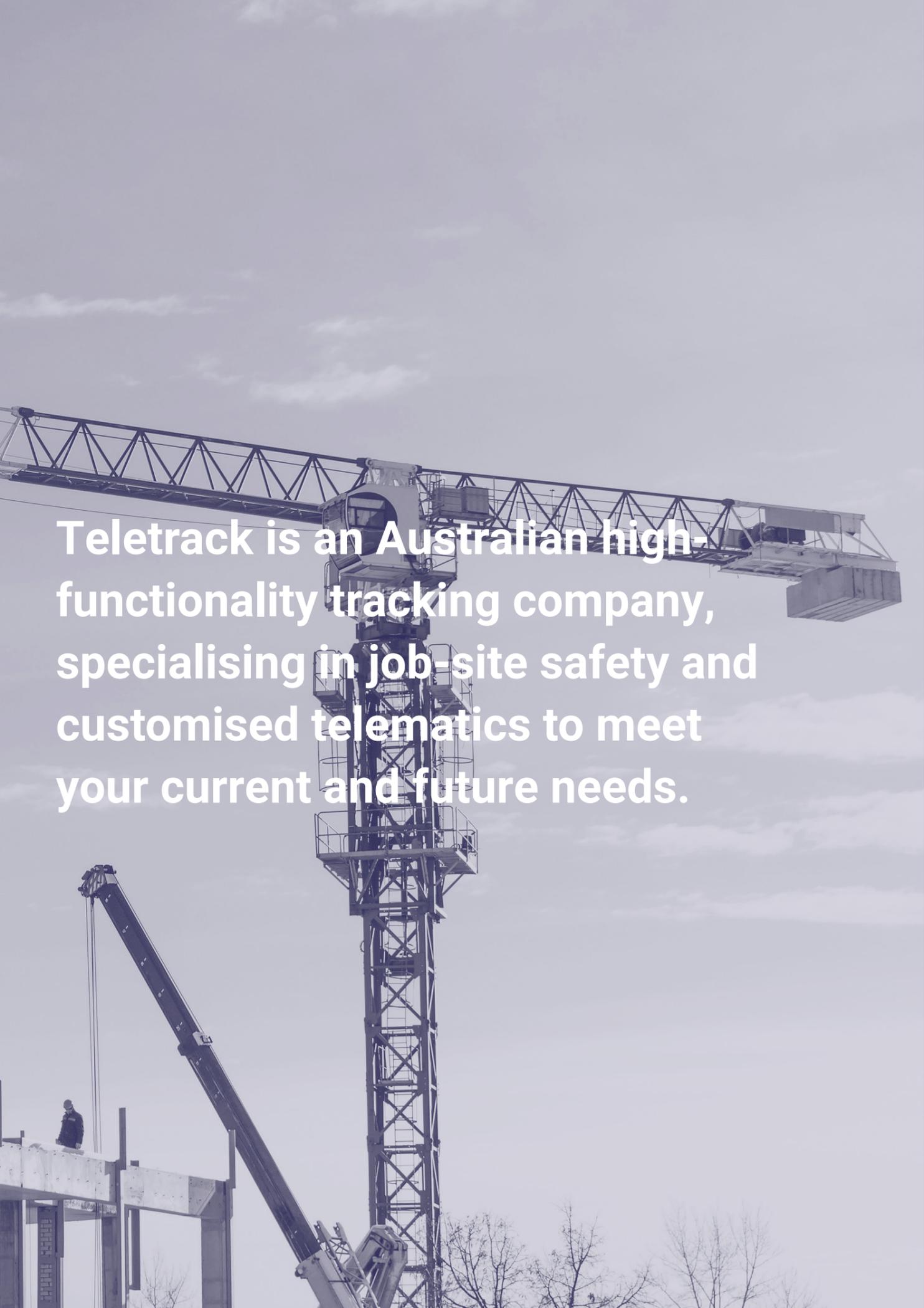


Implementing our pre-start system not only protects your machines against damage, but brings about a safer working environment for all employees. Our pre-start system ensures that only those with the authority and training are able to even start a machine, saving both repair costs and lives.

Customisation



We understand the industry, and that one size will not fit all. We ensure that our systems work for you in the best possible way. That's why we offer fully customisable solutions on our features and systems.



Teletrack is an Australian high-functionality tracking company, specialising in job-site safety and customised telematics to meet your current and future needs.

Company Directors



Alex Stewart

Director

Alex started his career as a sales and inventory analyst after completing a Bachelor of Engineering with Honours at Macquarie University. He then moved into helping small businesses with technology, software and web development. This, combined with his Diploma of Computing at SIBT and entry into a graduate program with Optus' engineering team, has translated into a broad and transferable skill set.

Alex also founded AS Digital, a successful Central Coast Digital Marketing Agency, and is passionate about making sure every solution across both businesses are tailored for each client and serves their best interests.



Cade Robinson

Director

Cade entered the workforce as a heavy vehicle diesel mechanic. He worked his way through every level of management, specialising in asset maintenance, eventually moving into overseeing large teams of staff and fleets. As Cade continued to grow his opportunities and success, the natural progression was to move into his own businesses.

Cade also founded Chek Machinery, a company that sells, hires and recertifies access equipment and other machinery. This gives Cade an inherent understanding of the needs of Teletrack's clients.

Getting the Facts

“He came to Teletrack after having suspicions that the machine hour meter readings were not a true representation of worker productivity.”

A hospital project manager in New Zealand sought the help of Teletrack in order to get the full picture of how his access equipment was being utilised while elevated. He came to Teletrack after having suspicions that the machine hour meter readings were not a true representation of worker productivity. Teletrack set up an auxiliary input with a height switch on our device for counting operator usage hour while elevated, even if the engine wasn't running.

This allowed insight into actual worker productivity with two measures of utilisation:

- A traditional hour meter reading machine.
- An operator utilisation/productivity measurement reporting system.

The project manager went on to tell our customer that he would get the hire business exclusively if he could implement this reporting system himself.



Job Site Management



User Permissions Hierarchy

Unique to Teletrack, the system has varying restriction levels. The machine owner, operating company, site managers and machine operators all occupy different levels in the user permission hierarchy. At each level, a Teletrack user can be an administrator, editor or operator. You can also set one operator to have access to all the machines on a site that they are licensed for. Alternatively, a job site safety manager will require administrator access for all machines on site.



Operator Forms to Gain Access

Giving operators access to machinery needs to be a simple and easy-to-use process that doesn't compromise the safety of the operator or others. Teletrack's operator forms allow an operator to scan a QR code fixed to any machine and request access, uploading their licensing information in the process. The relevant hiring company or job site manager then approves that operator to grant immediate access.



Operator Competency Management with Machinery Licensing

Each operator is given their own unique login that retains their licensing and competency information. All machinery is fixed with QR codes that detail the required licensing and competency levels in order for them to be operable. An operator can only sign in and use a machine that they are allowed to use.



Immobilised Pre-start Questionnaire Using Smartphone

In a job site environment that uses Teletrack's pre-start system, all machinery is immobilised as a default setting, and the ability for any of them to be operated is controlled by the Teletrack system. The hiring company or job site safety manager then sets an image-based safety questionnaire that needs to be answered by every operator before each use, or once per day depending on the machine's safety requirements

Clients

ALLLIFT
FORKLIFTS
& ACCESS EQUIPMENT

Botany
ACCESS


TWS HIRE

JMC
OPERATIONS
EXCAVATION & LANDSCAPING

Hunter Valley Welding
HIRE
1300 48473 49661234

HireAccess
0800 LIFT UP (543887)


OUTRITE
HIRE AND SALES


CHEK
MACHINERY

What We Do?



Safe Job Sites / Pre-Starts

Our systems enforce and facilitate pre-start inspections, disabling the machine's function until these routine examinations are completed satisfactorily. This means that equipment is safer to use, with less likelihood of failure or the exacerbation of underlying problems that require expensive repairs.



Geofencing

Geofencing ensures that your equipment or vehicles are only being used within the boundaries that they are intended to. Geofencing is a location-based service that Teletrack offers, much like an invisible line, with the option to automatically disable vehicles if they're being used where they're not meant to.



Remote Immobilisation

Remote immobilisation means that you have the ability to disable your equipment from anywhere in the world. It means you're protected against both theft and lessees breaching the agreed usage arrangements. Remote immobilisation allows you to set a timer on the machine's active periods.



Usage Tracking & Full Diagnostics

Usage tracking gives you full transparency about how your equipment is being used. Full disclosure of usage allows you to scrutinise the way lessees are working, as well as giving you insights into your own business and productivity if your machine use is internal.



Integrations

API integrations allow your different software and systems to communicate with one another. This means Teletrack can be integrated into your rental platforms, allowing you to automate an array of features. Teletrack comes with both a management version and a customer version for your lessees.



Native 4G Environment

Most tracking systems are run on the 3G network. Many owners and operators are unaware that 3G will be phased out in the near future, making these systems redundant. Teletrack is run on the 4G network, ensuring no foreseeable disruptions for our users.

**Talk to us today about
the specific telematic
solution needs for
your business.**

teletrack.app

